

Alliance of Community Health Plans

# 2024 Annual Report

January 2025

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[achp.org](http://achp.org)

## The ACHP Difference

From policy wins to adding new members to a new grant project, 2024 was another busy year for the Alliance of Community Health Plans. Supported by members and our network of key influencers in health care, we remained focused on improving access to high-quality coverage and care across the country.

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# Advocating for Nonprofit Health Plans to Safeguard Consumers, Taxpayers

- Raised alarm bells for inadequate Medicaid capitation rates in nearly a dozen states.
- Successfully lobbied CMS to include language curtailing excessive payments to Medicare Advantage (MA) brokers in a final rule.
- Secured appropriations report language to tier coding intensity adjustments, a key pillar of MA for Tomorrow.
- Aggressively pushed pharmacy benefit manager (PBM) transparency efforts to combat high prescription drug costs and included members in meetings with White House officials at the National Economic Council and Domestic Policy Council.
- Joined stakeholders to launch the Keep Americans Covered coalition, calling for extended enhanced advanced premium tax credits.
- Hosted a post-election virtual briefing and a two-day Policy and Advocacy Strategy Summit to set the stage for working with a new Administration and Congress.

*“States have been slow to respond to what is an urgent problem and slow to take a look at the 2024 data that has been shared with them. We don't quite understand why that is. But as these critical weeks have passed, it's a very unfortunate situation.”*

**CECI CONNOLY**

DISCUSSING MEDICAID CAPITATION RATES IN  
MODERN HEALTHCARE

**Managed Healthcare**<sup>®</sup>  
EXECUTIVE

*MA for Tomorrow: An Updated Approach to Meet Evolving Needs* in Managed Healthcare Executive

# Advocating for Nonprofit Health Plans to Safeguard Consumers, Taxpayers, continued

- Amplified ACHP members' efforts to support provider partners in the wake of the Change Healthcare cyberattack.
- Supported legislation to curb drug manufacturer abuses of patents, making it easier for competitors to enter the market and lower the cost of GLP-1s.
- Developed a policy framework to address high-cost drugs – the only trade association to do so – based on input received during a member workshop.

*“With so many unknowns about GLP-1s, a cautious approach is needed with continued focus on the evidence-based strategies that tackle root causes of obesity, including nutrition and socioeconomic factors.”*

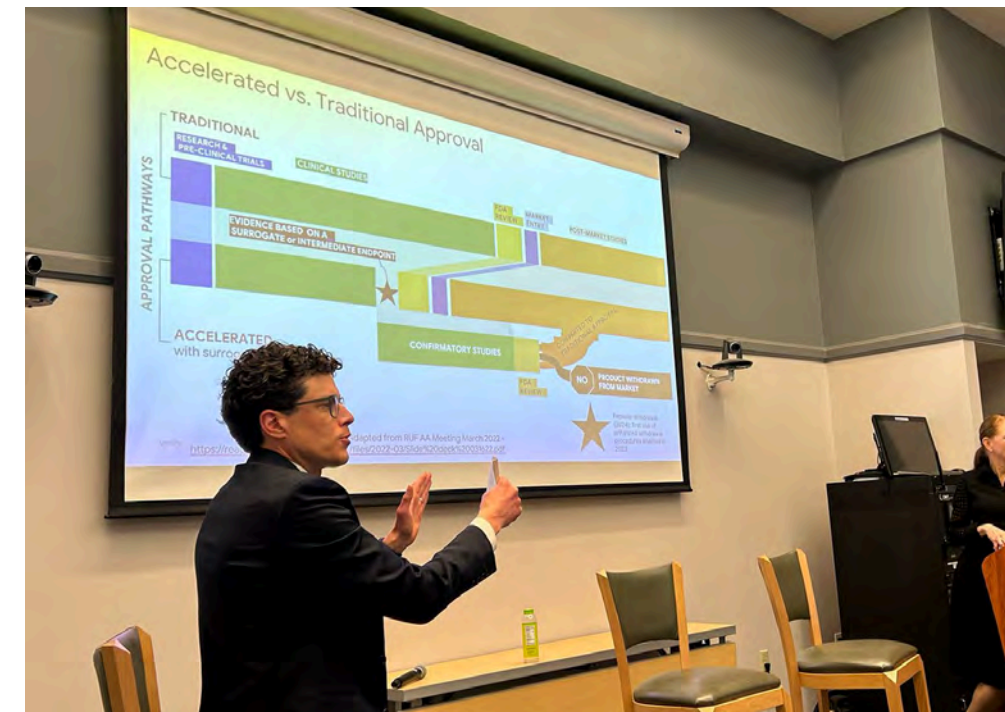
**CECI CONNOLY AND SAMI INKINEN**  
IN THE HEALTH CARE BLOG



ACHP members at the Policy and Advocacy Strategy Summit



Congressional staff share insights for 2025



Presentation on ACHP's Workshop on High-Cost Drugs

## Modern Healthcare

*Ceci Connolly Named Among Modern Healthcare's 100 Most Influential People in Healthcare in 2024*

# Expanding our Footprint – and our Voice

ACHP welcomed five new members, growing ACHP’s footprint to include 30 member organizations covering over 24 million lives across 40 states and Washington, D.C. These new members validate that the voice of community health plans and the payer-provider model of care is more relevant than ever.



ACHP introduced its **Affiliate membership category**, open to innovative companies offering cutting-edge products to health plans.



# Expanding our Footprint – and our Voice, continued

- Expanded ACHP’s Vendor Inventory, empowering thousands of executive decision-makers to select the right partners to enhance their businesses.
- Presented to the boards of directors at six ACHP member companies, highlighting the value of the unique model of care provided by community health plans.
- Launched ACHP PAC to bolster advocacy efforts and strategically support policymakers who align with the priorities of high-quality community health plans.



Spring Street Exchange's **Nancy Wise** leads a session at ACHP's 2024 CEO Retreat



ACHP member executives participate in roundtable discussion at CEO Retreat



Rep. **Mike Kelly (R-PA)** attends inaugural ACHP PAC event

# Hosted members, sponsors, experts and policymakers to Advance our Unique Vision at ACHP's Annual Symposium in Washington, D.C.



Ceci Connolly and UPMC Health Plan's Diane Holder



ACHP board members on Capitol Hill



CDC Foundation's **Dr. Judy Monroe**, Common Health Coalition's **Dr. David Chokshi** and Priority Health's **Shannon Wilson**



Attendees convene between sessions at Symposium



CDPHP's **Eileen Woods**, Sanford Health Plan's **Dr. Kevin Faber**, SKJ Consulting's **Sharon Jhavar** and Duke-Margolis Institute for Health Policy's **Anna Hung**



S-3 Group's **Jose Ceballos**, former Wall Street Journal Deputy Bureau Chief **Jeanne Cummings** and Team Scalise's **Grant Saunders**



Fallon Health's **Manny Lopes** and **Ceci Connolly**



Board members of ACHP member companies participate in breakout sessions

Presented the **Bernard J. Tyson Health Equity Award** to two leaders committed to making health care more equitable in their communities



Ruth Williams-Brinkley, 2023 awardee, announcing 2024 Tyson Health Equity Award recipients



Patricia Wilkerson-Uddyback (center), 2024 Tyson Health Equity Award recipient



**ACHP leaders participated in over two dozen industry events, offering expertise on MA policy, drug pricing, rural health, affordability and more.**



**Ceci Connolly** at the Milken Institute's Future of Health Summit



**Ceci Connolly** at Reuters Total Health



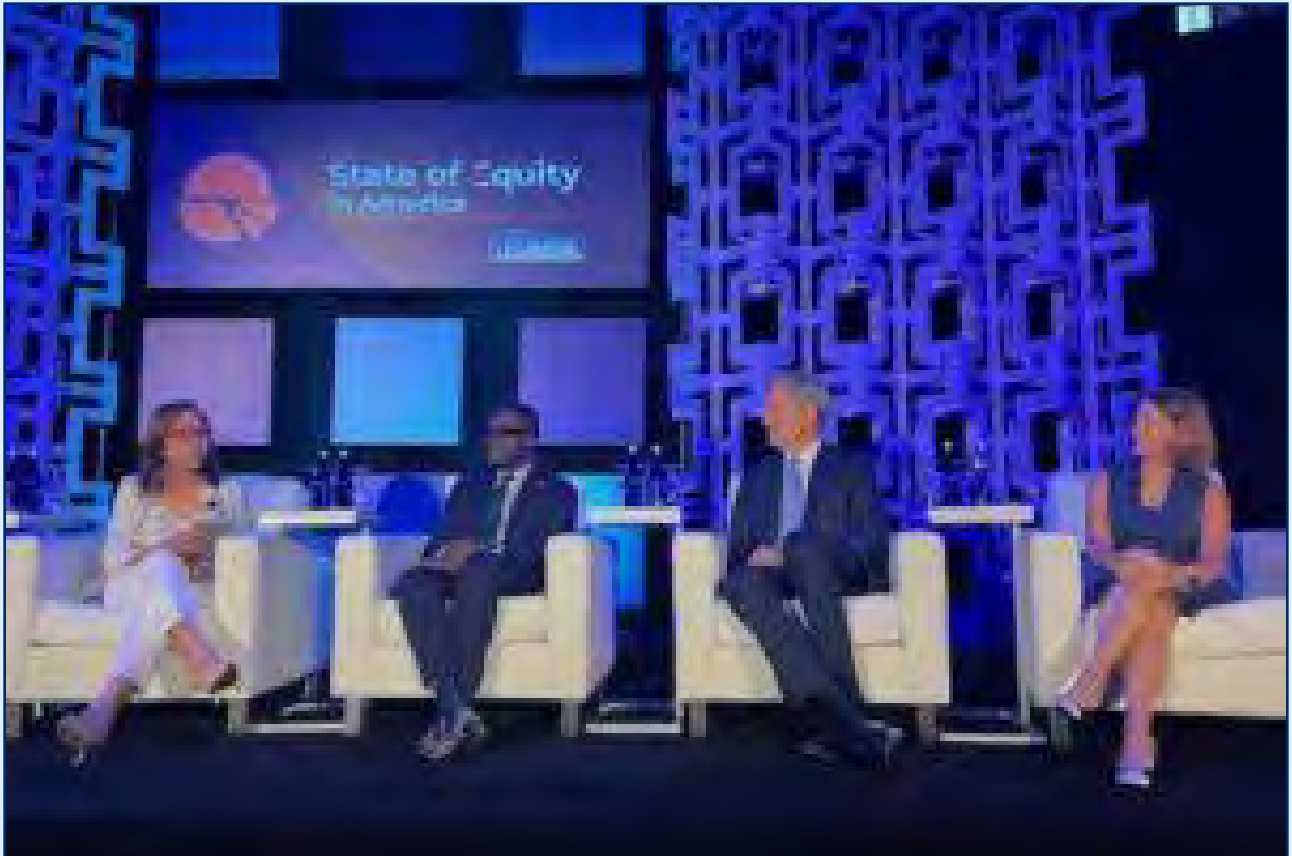
**Ginny Whitman** at HLTH24



**Michael Bagel** at Capitol Street Fall Forward Health Policy Seminar



**Ceci Connolly** at Sanford Health's Third Annual Summit on the Future of Rural Health



**Ceci Connolly** at U.S. News and World Report's State of Equity in America

Over 120 mentions across national, trade and regional publications.

- Inside Health Policy: Paragon Echoes Community Plans' Recs in New Suite of MA Reforms
- Becker's Payer Issues: Broker Caps a Step Toward Level Playing Field for Medicare Advantage
- CNBC: Weight Loss Drug Wegovy is Now Approved for Heart Health – But That Won't Mean Broad Insurance Coverage Just Yet
- Modern Healthcare: States Push Back as Medicaid Insurers Lobby for Rate Hikes

Ceci Connolly on Sanford Health's Reimagining Rural Health podcast

<https://news.sanfordhealth.org/podcast/health-care-needs-creative-solutions-to-caregiving-crunch/>



Ceci Connolly joins Angela Perri on UPMC Health Plan's Good Health, Better World podcast. <https://www.upmchealthplan.com/good-health-better-world/season-4/episode-4>

**AXIOS**

BECKER'S  
**PAYER ISSUES**

**Bloomberg  
Law<sup>®</sup>**



**Modern  
Healthcare**

**POLITICO**

*The Washington Post*



# 2024 Federal Advocacy by the Numbers

**226**

MEETINGS BY ACHP  
WITH MEMBERS OF  
CONGRESS AND  
STAFF

**36**

IN-PERSON MEETINGS BY  
ACHP MEMBER COMPANY  
CEOS AND EXECUTIVES  
WITH KEY MEMBERS OF  
CONGRESS

**21**

LETTERS SENT TO  
CONGRESS AND THE  
BIDEN  
ADMINISTRATION

**17**

ACTION ALERTS TO  
MEMBERS AND  
NEWSLETTERS TO  
CAPITOL HILL STAFF

**15**

MEETINGS BY ACHP AND  
MEMBERS WITH THE BIDEN  
ADMINISTRATION

**2**

LEGISLATIVE CHAMPIONS

**2**

BIDEN CANCER MOONSHOT  
EVENTS

# White House Press Releases on Cancer Moonshot Features ACHP, Members



Ceci Conolly and ACHP members meet with First Lady **Jill Biden** at White House Cancer Moonshot Roundtable



Health New England's **Richard Swift**, **Ceci Conolly** and **Rep. Jim McGovern (D-MA)**



**Peter Marks**, Director of FDA's Center for Biologics Evaluation and Research, meets with ACHP member CEOs



ACHP and members meet with **Rep. Richard Neal (D-MA)**



Representatives from the Biden Administration meet with UPMC Health Plan and ACHP leaders in Pennsylvania



**Ceci Conolly** and Kaiser Permanente's **Greg Adams**

## White House Press Releases on Cancer Moonshot Features ACHP, Members



Rep. Lloyd Smucker (R-PA) visits UPMC Health Plan



ACHP staff attend HHS Food is Medicine Summit



ACHP staff with CMS Administrator Chiquita Brooks-LaSure and Director of the Center for Medicare Meena Seshamani



Ceci Connolly with Common Health Coalition Chair Dr. Dave Chokshi



Christopher DeVore, Josh Jorgensen, Ceci Connolly and Dan Jones at the Winston Health Policy Ball

# Advancing Efforts to Reduce Incidence of Chronic Disease

ACHP **received an 18-month grant** from The Leona M. and Harry B. Helmsley Charitable Trust to support the Chronic Disease Pledge. The \$1.5 million grant gives ACHP and its members the ability to expand the use of continuous glucose monitoring (CGM) devices for patients with type 1 diabetes.

- ACHP convened members and stakeholders in Minneapolis, MN at the HealthPartners International Diabetes Center for a summit discussing strategic initiatives to expand CGM access.

*“ We are on the verge of a new paradigm of diabetes care. It’s tough and complex. Let’s think big, act fast.”*

GEORGE ISHAM, MD, AT ACHP SUMMIT



CDPHP’s **Cori Rowe** moderates a panel of experts sharing their experiences treating patients with CGM



Sanford Health Plan’s **Dr. Kevin Faber** tests out a CGM



Members hear from experts in chronic disease management

# Advancing Efforts to Reduce Incidence of Chronic Disease, continued

ACHP members continue making progress on their Chronic Disease Pledge commitments to reduce the incidence of chronic disease in their communities by 2030.

**BRIGHT SPOT:**  
UPMC Health Plan is reducing diabetes incidence with behavioral health coaching and mitigating prediabetes risk factors with a referral system

**BRIGHT SPOT:**  
HealthPartners is assessing risk factors to elevate care and reduce hypertension.

**BRIGHT SPOT:**  
Health New England is tailoring care management for diabetes



# Driving Impact with Data

Health plan leaders convened in Madison, WI, to *Innovate for Impact* on the expansive campus of Epic Systems, learning how to lead transformation with data. Sessions on cost-reduction innovations in health care, navigating digital health tools and more drove conversations on tackling critical issues.



Security Health Plan's Krista Hoglund, Group Health Cooperative of South Central Wisconsin's Dr. Mark Huth and Ceci Connolly at ACHP's Spring Conference



Attendees convened for two days at Epic Systems



Attendees convened for two days at Epic Systems

# The 2024 Report on Affordability in Health Care showcased member initiatives to increase spending efficiencies and improve health outcomes. The report shows:

ACHP members lead the industry by spending significantly more on care delivery than administrative costs

ACHP member plans utilize an average of **95¢** of every premium dollar to deliver care

ACHP members manage cost trends without passing increased costs onto the consumer

Sanford Health Plan successfully moved **97%** of patients taking Humira to a biosimilar, generating **2.9M** in savings per month with no impact on patient health.

ACHP members embrace value-based care, promoting improved health outcomes at lower costs

“We approach value-based care – and really, all of our relationships with our providers – from the perspective of right time and right place.”

SecurityHealth Plan<sup>SM</sup>

In 2024, ACHP launched the NCQA Quality Benchmarking Report for members, offering comparative and self-analysis tools for member health plans. Atlas@ACHP was approved by ACHP’s Board of Directors in 2024 and, when launched, will aggregate data to show policymakers the impact of provider-aligned and integrated health plans.

Becker’s Payer Issues:  
[What Separates Value-Based Successes From Failures?](#)<sup>1</sup>

<sup>1</sup> <https://www.beckerspayer.com/leadership/what-separates-value-based-successes-from-failures.html>

# IN OUR COMMUNITY

ACHP is proud of the diversity of backgrounds, perspectives and experiences amongst its employees. Staff volunteered to organize community events and charitable activities throughout the year, including:

- A walk/run benefiting Sioux Falls, SD-based Helpline Center’s Step Forward to Prevent Suicide.
- Paid time off to volunteer at community organizations such as food drives and urban gardens.
- A donation drive for SMYAL, a nonprofit supporting LGBTQ+ youth in the Washington, D.C. area, during Pride Month.
- Tour of the Frederick Douglass National Historic Site during Black History Month.
- Staff-organized education and outings during Asian American Pacific Islander Heritage Month, Hispanic Heritage Month, Women’s History Month, Native American Heritage Month and more.



ACHP Staff drop off donations for SMYAL



ACHP staff at the Frederick Douglass National Historic Site

# 2024 ACHP Members



Monterey,  
California



Wausau,  
Wisconsin



Canton,  
Ohio



Temple,  
Texas



Albany, New  
York



Tulsa,  
Oklahoma



Worcester,  
Massachusetts



Danville,  
Pennsylvania



Altoona,  
Wisconsin



Madison,  
Wisconsin



Champaign,  
Illinois



Detroit,  
Michigan



Springfield,  
Massachusetts



Minneapolis,  
Minnesota



Buffalo, New  
York



Oakland,  
California



Portland,  
Maine



New Orleans,  
Louisiana



Springfield,  
Oregon



Albuquerque,  
New Mexico



Grand Rapids,  
Michigan



Portland,  
Oregon



Sioux Falls,  
South Dakota



Marshfield,  
Wisconsin



Salt Lake City,  
Utah



Minneapolis,  
Minnesota




Pittsburgh,  
Pennsylvania



# 2024 Corporate Alliance Program and Affiliate Members



The background of the slide is a monochromatic blue image of classical architectural columns. The columns are arranged in a perspective, with some in the foreground and others receding into the distance. The lighting is soft, highlighting the fluted texture of the columns. The overall mood is professional and formal.

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@2025 ACHP